360 LAUNDRY SOLUTIONS
COMMERCIAL LAUNDRY

INTRODUCING

Laundry
CONNECT

SOUTH AFRICA'S FIRST

COMPLETE CASHLESS PAYMENT SOLUTION

FOR LAUNDRIES

DESIGNED TO SAVE YOU MONEY

360 LAUNDRY SOLUTIONS
COMMERCIAL LAUNDRY

Laundry CONNECT

WE ARE YOUR LAUNDRY PARTNERS

WE OFFER A WEALTH OF EXPERTISE, KNOWLEDGE & VAST EXPERIENCE WITHIN THE COMMERCIAL LAUNDRY SECTOR

We work closely with the largest players in the industry to identify, develop and implement new opportunities and services in the commercial laundry sector.

The synergies we have with these companies allows us the opportunity to develop quality supporting products, that provide our customers with new revenue streams that make them more efficient and more profitable.

We are not just a laundry product supplier. We consider ourselves partners in your business. Your continued success is our success. We have a vested interest in perpetuating value & are constantly working to improve and enhance our offering.

Laundry CONNECT

LAUNDRY CONNECT IS

REVOLUTIONISING

THE LAUNDRY ENVIRONMENT FOR CUSTOMERS, STAFF & BUSINESS OWNERS

- BETTER **BUSINESS CONTROL**
- NEW LEVELS OF **CUSTOMER SATISFACTION**
- PRODUCTS OFFER **GREATER VALUE** THAN EXISTING ALTERNATIVES
- **TRIED & TESTED** IN REAL-LIFE COMMERCIAL LAUNDRIES

SUITABLE FOR

ALL COMMERCIAL LAUNDRIES

You can integrate or replace your existing coin mechanism or use a card to activate machines.

- ✓ NON-COIN LAUNDRIES
- ✓ COIN LAUNDRIES

COMPATIBLE

EQUIPMENT BRANDS

Tullis

Speed Queen

GIRBAU

LAUNDRY CONNECT

IS SIMPLE AND RELIABLE

SIMPLE TO IMPLEMENT

EASY FOR CUSTOMERS & STAFF TO USE

TRIED & TESTED MILLIONS OF TRANSACTIONS

PROVIDES BETTER BUSINESS CONTROL

MOBILE APP INTEGRATION AND COMPREHENSIVE REPORTING

BETTER REAL TIME INFORMATION

RESPOND QUICKLY TO CHANGING BUSINESS CONDITIONS

ELIMINATE CASH THEFT & HANDLING FEES

OFFERS A BETTER SERVICE TO CUSTOMERS

CONVENIENT VENDING EXPERIENCE

LOYALTY CARD OPTION

QUICK, EFFECTIVE, REMOTE CUSTOMER SUPPORT

COIN LAUNDRIES

NO MORE COINS!

- ELIMINATE SECURITY RISK
- NO MORE HASSLE OF TOKENS
- NO MORE COSTLY COIN MECH MALFUNCTIONS
- NO MORE LOSS OF BUSINESS DUE TO COIN REJECTION /COIN BOX FULL
- FULL CONTROL OVER PRICING!
- TRACK USAGE AND MACHINE ABUSE TO BILL INDIVIDUALS ACCORDINGLY

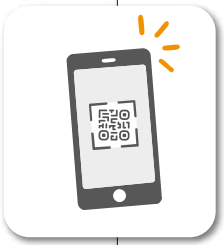
NON-COIN LAUNDRIES

UNIVERSITIES, APARTMENT BLOCKS, DROP-OFF LAUNDRIES

- ALLOCATE LIMITED WASH CYCLES TO INDIVIDUALS + CHARGE FOR OVER-USE
- ADD A CARD SYSTEM OR INTEGRATE AN EXISTING MIFARE CARD
- DROP OFF LAUNDRIES
  ALLOCATE AND TRACK STAFF USAGE
- APARTMENTS
  TRACK USAGE AND MACHINE ABUSE TO BILL INDIVIDUALS ACCORDINGLY

WE OFFER THREE AFFORDABLE

CASHLESS PAYMENT OPTIONS



MOBILE PHONE

SnapScan Zapper™

CUSTOMER PAYS BY SCANNING THE MACHINE'S

QR CODE WITH THEIR MOBILE PHONE

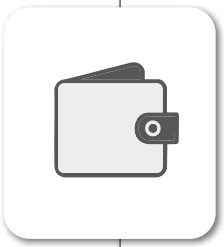
With the support of SnapScan, Zapper, we establish a direct secure web- hook, which facilitates customer payment and activates laundry equipment when the QR code on a washer or dryer is scanned.

Typically suited to coin laundry & non-coin laundries

CHOOSE FROM **SOLUTIONS**

A B (WITHOUT KIOSK)

A1 A2 B1 B2 (WITH KIOSK)



LAUNDRY WALLET

Laundry CARD

Laundry Connect GO

CUSTOMER PAYS BY SCANNING THEIR PRE-LOADED

PHYSICAL OR VIRTUAL LAUNDRY CARD

Laundry equipment is activated when the customer <u>either</u>:

- *Scans their physical tap -to-pay **Laundry Card** on a washer /dryer.*

<u>or</u>

- *Scans the machine's QR Code and pays using their **Virtual GO Wallet App**.*

Typically suited to coin laundry & non-coin laundries as well as student accommodation or apartments where students/tennants have a fixed number of wash/dry cycles per month. Loyalty programmes can also be set up using wallets.

CHOOSE FROM **SOLUTIONS**

B (WITHOUT KIOSK)

B1 B2 (WITH KIOSK)

BANK CARD

mastercard VISA

CUSTOMER PAYS AT A CENTRALISED KIOSK USING THEIR

VISA OR MASTERCARD BANK CARD

MOBILE PHONE and/or LAUNDRY WALLET
are included in this BANK CARD Solution

Typically suited to coin laundry & non-coin laundries.

One kiosk to many devices | Tap on Glass | Kiosk size options

CHOOSE FROM **SOLUTIONS**

A1 A2 B1 B2 (WITH KIOSK)

Laundry CONNECT

LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry CONNECT

THERE ARE TWO CARD TYPES

PHYSICAL CARD

Laundry CARD

Users simply tap their pre-loaded physical card to activate a machine.

VIRTUAL CARD

Laundry Connect GO

Access via iOS and ANDROID

The **Laundry Connect GO** wallet App is our latest innovation for modern laundry operators.
It replaces the need for physical laundry cards with a **mobile-based digital wallet**, giving users complete control of their laundry experience directly from their smartphone.

VIRTUAL CARD

Laundry Connect GO

KEY BENEFITS FOR MANAGEMENT

LOWER OVERALL OPERATIONAL COSTS
REDUCED ADMIN

INSTANT SET-UP + SCALABILITY
ACROSS MULTIPLE SITES + USER BASES

SMARTER, SIMPLER MANAGEMENT
AUTOMATED REPORTING + ANALYTICS

REAL-TIME INSIGHTS
TRACK TRANSACTIONS, MACHINE USAGE + WALLET BALANCES INSTANTLY

KEY BENEFITS FOR USERS

CONVENIENT, CARD-FREE
ACCESS FROM ANY SMARTPHONE

REAL-TIME
ACCOUNT BALANCE + TRANSACTION HISTORY

NO RISK
OF LOST, STOLEN OR DAMAGED CARDS

SECURE PAYMENTS
EASY INSTANT TOP-UPS, A SMOOTHER USER EXPERIENCE

HOW VIRTUAL CARD PAYMENTS WORK

CUSTOMERS SIMPLY USE THE LAUNDRY CONNECT **GO** APP TO PAY & START THEIR WASH/DRY CYCLE

1. SCAN THE MACHINES QR CODE USING THEIR SMARTPHONE
2. PAY SECURELY FROM YOUR DIGITAL WALLET
3. AUTOMATIC ACTIVATION: ONCE PAYMENT IS CONFIRMED, THE MACHINE STARTS IMMEDIATELY THROUGH LAUNDRY CONNECT'S ENCRYPTED WEB-HOOK CONNECTION.

BEHIND THE SCENES, LAUNDRY CONNECT HANDLES THE TRANSACTION VERIFICATION AND COMMUNICATES DIRECTLY WITH THE MACHINE - ENSURING EVERY PAYMENT IS INSTANT, TRACEABLE + SECURE.

LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry CONNECT

COST COMPARISON

FEATURE	VIRTUAL MOBILE WALLET (Laundry Connect GO)	PHYSICAL LAUNDRY CARD (Laundry CARD)
Initial Cost	Tiered pricing (R12 - R22,50)	Fixed R22,50 each
Replacement	Free (No physical loss risk)	Re-issue fee per card
Scalability	Add users instantly	Requires physical distribution
Reporting	Real-time digital reports	Manual data collection
Integration	Cloud-based	Hardware dependent
User Convenience	App-based access	Must carry physical card
Maintenance	Software updates	Physical wear & replacement

WHEN TO CHOOSE EACH OPTION

VIRTUAL MOBILE WALLET (Laundry Connect GO)	PHYSICAL LAUNDRY CARD (Laundry CARD)
Ideal for connected environments (WIFI OR 4G)	Suited for sites with limited connectivity
Great for large or multi-site operations	Works well for smaller, stand-alone laundries
Reduces admin time and costs	Simple to use and familiar for customers
Continuous feature rollouts (NO LEGACY LIMITATIONS)	Limited flexibility for digital add-ons.

LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry CONNECT

BENEFITS

VIRTUAL MOBILE WALLET

Laundry Connect GO

CONVENIENCE +ACCESSIBILITY
Manage payments anywhere, anytime. No need to carry or replace lost physical cards

SECURITY
Virtual cards are harder to lose or duplicate. Encryted transactions reduce fraud risk

REAL-TIME BALANCE +USAGE TRACKING
View remaining balance

CASHLESS TOP-UP
Top up funds digitally and simply by visiting a kiosk /store

COST IMPLICATION
Significant saving, the more virtual cards ordered

BILLING
One off quantitative annual fee valid Jan - Dec. Pro rata billing for orders within the year.

INTEGRATION
Can integrate with loyalty programmes and booking systems

ECO-FRIENDLY
Eliminates plastic waste from physical card production

PHYSICAL LAUNDRY CARD

Laundry CARD

SIMPLICITY
Easy-to-use with tap. No App installation or account set-up needed

OFFLINE FUNCTIONALITY
Works without internet or mobile data

FAMILIARITY
Preferred by users who are used to traditional systems.

DISADVANTAGES

VIRTUAL MOBILE WALLET

Laundry Connect GO

REQUIRES SMARTPHONE + INTERNET
Not ideal for users without smartphones or in areas with poor connectivity

TECHNICAL INTERRUPTIONS
Technical issues such as app or server interruptions may temporarily affect access

LEARNING CURVE
Older or less tech-savvy users may struggle with App navigation

PHYSICAL LAUNDRY CARD

Laundry CARD

LOSS OR DAMAGE
Cards are prone to wear and tear and can be lost, stolen or damaged requiring replacement

NO INTEGRATION NO SMART FEATURES
No real-time balance updates

MANUAL TOP-UP
Requires management to reload funds, which can be inconvenient

KIOSK PAYMENTS

CENTRALISED PAYPOINT

This additional **POS Management System** accepts credit and debit bank card payments and includes the benefits of QR code mobile phone and laundry wallet payments.

PAYMENT METHODS

BANK CARD
VISA AND MASTERCARD

MOBILE PHONE
QR CODE

LAUNDRY WALLET
PAY, VIEW BALANCE AND TOP UP

BENEFITS

USER FRIENDLY
SIMPLE TOUCH INTERFACE WITH GUIDED STEPS

SCALABLE SOLUTION
MANAGE MULTIPLE LAUNDRY MACHINES FROM ONE KIOSK

MOBILE APP INTEGRATION
LINK PAYMENTS VIA AN APP

+ BENEFITS ON PAGE 4

Laundry CONNECT

FEATURES

ONE KIOSK TO MANY DEVICES

THE KIOSK CAN CONTROL MULTIPLE LAUNDRY MACHINES, OPTIMISING SPACE AND EFFICIENCY

TAP ON GLASS

USERS INTERACT WITH THE SCREENS DIRECTLY, ENSURING A USER-FRIENDLY, MODERN EXPERIENCE

AVAILABLE IN TWO SIZES

MobiGO
Device size: 70 x 150mm
Incl. housing: 220 x 300mm

MobiTAB
Device size: 219 x 137mm
Incl. housing: 296 x 417mm

KIOSK PAYMENTS

PROCESS

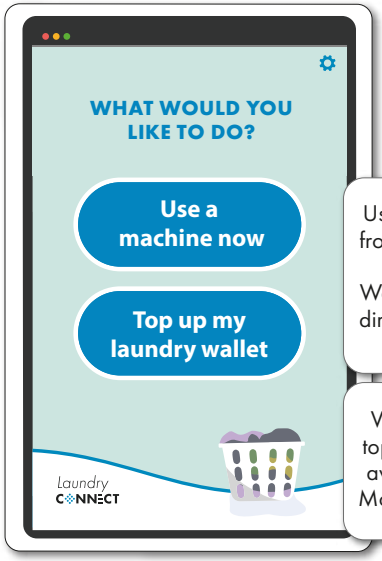
Laundry CONNECT

Intuitive, touch-based navigation for a seamless experience

SECURE AND CONTACTLESS: Transactions are encrypted for security

WELCOME SCREEN
Tap to begin

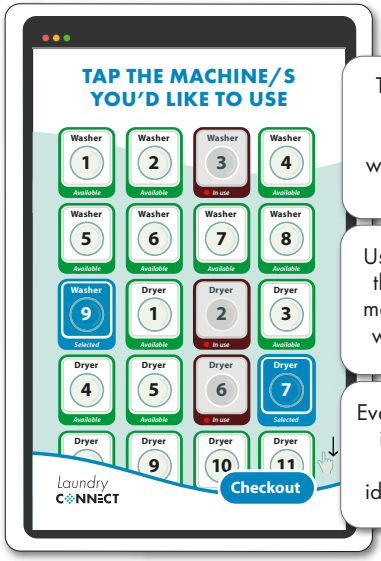
STEP 1
SELECT ACTION



Users choose from washing, drying or Wallet Top up directly on the screen

Virtual card top up option available on MobiTAB only

STEP 2
SELECT MACHINE

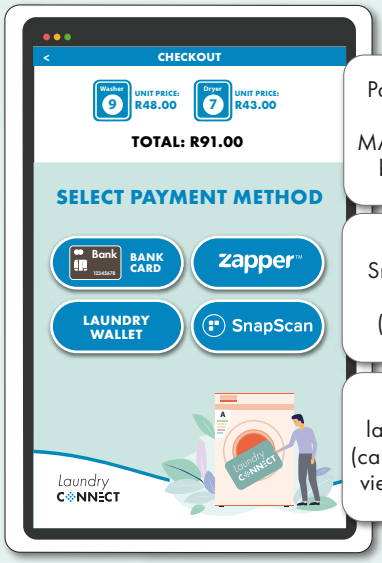


The system displays available washers and dryers

Users choose the specific machine they want to use

Every machine is labeled for easy identification

STEP 3
CHOOSE PAYMENT METHOD



Pay by using VISA or MASTERCARD bank card

Pay using Snapscan or Zapper (QR code)

Pay using laundry card (can top-up and view balance)

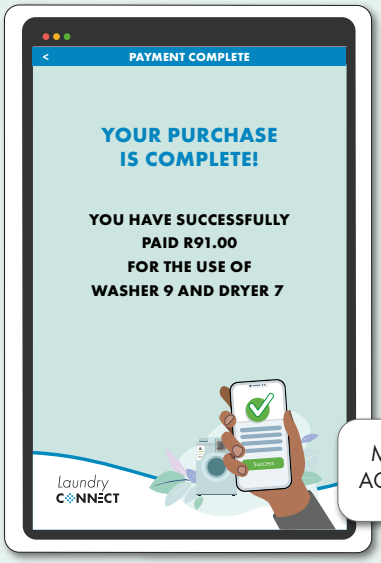
STEP 4
CONFIRM AND PAY

The system provides a summary of the selection and cost

Users confirm and proceed with payment

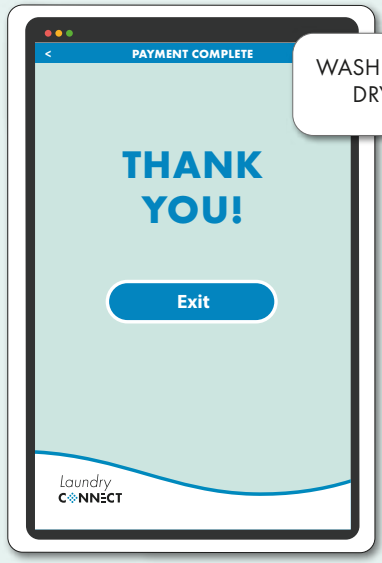
A digital receipt can be issued if required

STEP 5
MACHINE ACTIVATION



MACHINE ACTIVATION

STEP 6
WASH AND DRY!



WASH AND DRY!

GET
Laundry
CONNECT
IN 3 EASY STEPS

STEP 1

CHOOSE

THE BEST SOLUTION FOR YOUR BUSINESS

BOOK A DEMO
AND GET A QUOTE

Please book a **FREE 30 MIN online DEMO.** Our team will highlight important details that you will need to be aware of and will help you to choose the best solution for your business. Obligation free. A formal quotation will follow.

36 MONTH CONTRACT

FREE INSTALLATION*

CUSTOMER SUPPORT THROUGHOUT CONTRACT*

*Terms Apply

SOLUTION A

MOBILE PHONE

A	1 MODEM PER MACHINE	R225 EXCL. VAT PER MONTH PER MACHINE	SnapScan, zapper

+ Bank 12345678

+ BANK CARD

A1	SMALL KIOSK MOBI-GO	R460 EXCL. VAT PER MONTH PER KIOSK	mastercard, VISA
A2	LARGE KIOSK MOBI-TAB	R950 EXCL. VAT PER MONTH PER KIOSK	KIOSK

SOLUTION B

MOBILE PHONE + LAUNDRY WALLET

B	1 MODEM PER MACHINE	R245 EXCL. VAT PER MONTH PER MACHINE	SnapScan, zapper, Laundry CARD, Laundry GO

PHYSICAL CARDS: There is a once-off advanced payment of R22.50 excl. VAT per card.
VIRTUAL CARDS: There is an annual pro-rata calendar year price, per card, scaled according to your purchase quantity.

+ Bank 12345678

+ BANK CARD

B1	SMALL KIOSK MOBI-GO	R460 EXCL. VAT PER MONTH PER KIOSK	mastercard, VISA
B2	LARGE KIOSK MOBI-TAB	R950 EXCL. VAT PER MONTH PER KIOSK	KIOSK

GET
Laundry
CONNECT
IN 3 EASY STEPS

STEP 2

OPEN A MERCHANT ACCOUNT
WITH YOUR PREFERRED PAYMENT PROVIDER

Sign up for Zapper and/or Snapscan online.
Keep your login details aside and take note of your Merchant ID number, as you'll need this info for Step 3.

If KIOSK bank card payment selected, Sign up for WAPPoint online.
Keep your login details aside and take note of your App ID and Username, as you'll need this info for Step 3.

Once a cycle is activated, money is transferred to your account.

SnapScan

zapper™

Bank 12345678 BANK CARD

WAP ACCOUNT
(R250 ONCE OFF FEE)

GET
Laundry
CONNECT
IN 3 EASY STEPS

STEP 3

SIGN UP
WITH US

On acceptance of our quote, we will direct you to our online SIGN UP form, based on your chosen solution.

YOU WILL NEED THE FOLLOWING INFORMATION ON HAND

- General details, name, contact and address
- Account details
- No. of physical cards required
  (If *LAUNDRY WALLET* physical cards option is chosen)
- Network details / password
- Payment platform account details
  & merchant ID no.

ON COMPLETION OF STEP 3, OUR SUPPORT TEAM WILL BE IN CONTACT TO CONFIRM

INSTALLATION DATE
Installation of devices and configuration of set up

TRAINING DATE
- Staff training
- Management training on reporting software

Laundry
CONNECT

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