



INTRODUCING

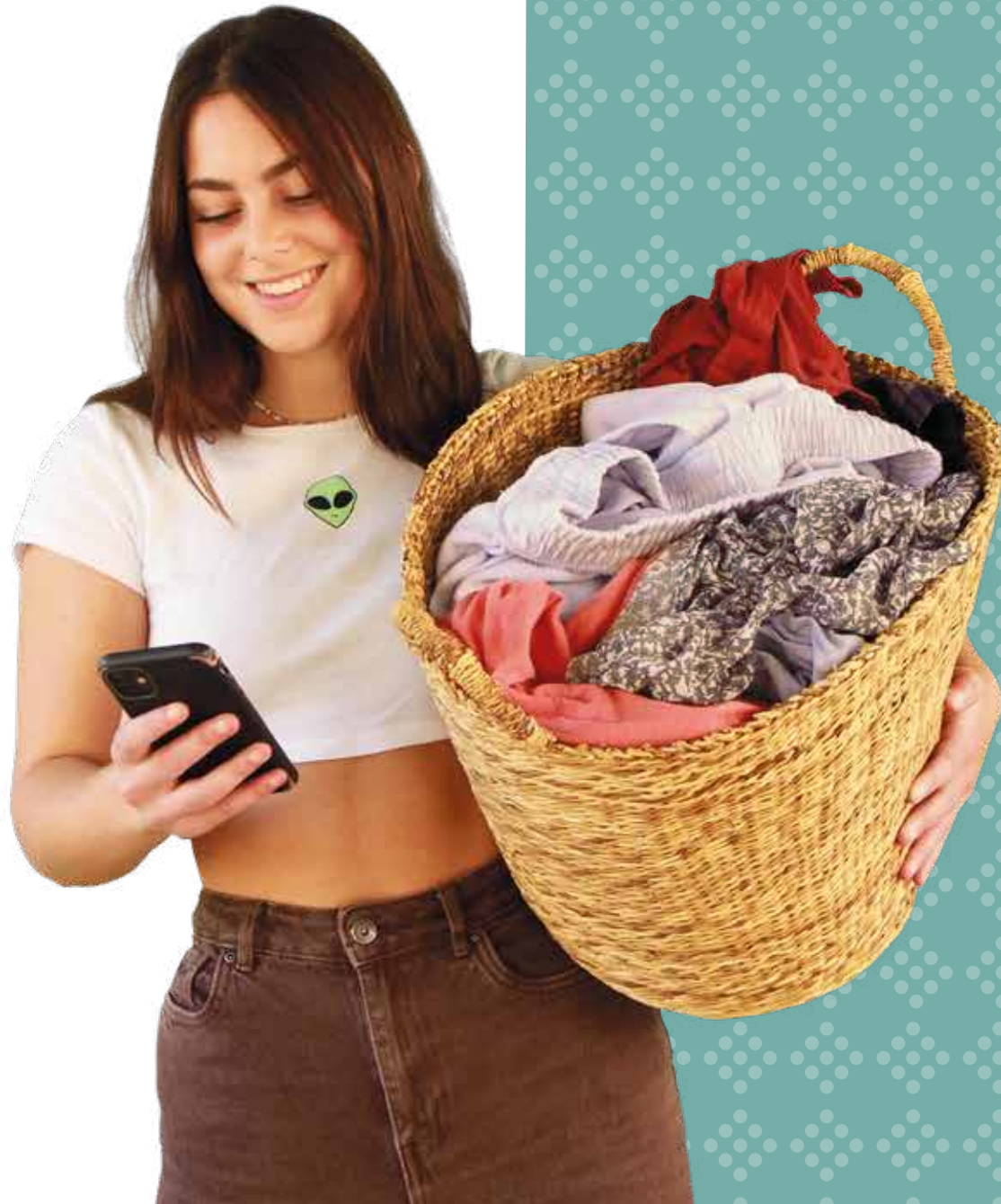
Laundry
C[°]NNECT

SOUTH AFRICA'S FIRST

**COMPLETE CASHLESS
PAYMENT SOLUTION**

FOR LAUNDRIES

DESIGNED TO SAVE YOU MONEY



WE ARE YOUR **LAUNDRY PARTNERS**

WE OFFER A WEALTH OF EXPERTISE, KNOWLEDGE
& VAST EXPERIENCE WITHIN THE COMMERCIAL
LAUNDRY SECTOR



We work closely with the largest players in the industry to identify, develop and implement new opportunities and services in the commercial laundry sector.

The synergies we have with these companies allows us the opportunity to develop quality supporting products, that provide our customers with new revenue streams that make them more efficient and more profitable.

We are not just a laundry product supplier. We consider ourselves partners in your business. Your continued success is our success. We have a vested interest in perpetuating value & are constantly working to improve and enhance our offering.

LAUNDRY CONNECT IS **REVOLUTIONISING** THE LAUNDRY ENVIRONMENT FOR CUSTOMERS, STAFF & BUSINESS OWNERS



**BETTER
BUSINESS
CONTROL**



**NEW LEVELS OF
CUSTOMER
SATISFACTION**



**PRODUCTS OFFER
GREATER VALUE
THAN EXISTING
ALTERNATIVES**



**TRIED & TESTED
IN REAL-LIFE
COMMERCIAL
LAUNDRIES**



SUITABLE FOR **ALL COMMERCIAL LAUNDRIES**

You can integrate or replace your existing coin mechanism or use a card to activate machines.



**NON-COIN
LAUNDRIES**



**COIN
LAUNDRIES**

COMPATIBLE **EQUIPMENT BRANDS**

Tullis

Speed Queen

GIRBAU

LAUNDRY CONNECT

IS SIMPLE AND RELIABLE



SIMPLE TO
IMPLEMENT



EASY FOR
CUSTOMERS &
STAFF TO USE



TRIED & TESTED
MILLIONS OF
TRANSACTIONS

PROVIDES BETTER BUSINESS CONTROL

MOBILE APP INTEGRATION
AND COMPREHENSIVE REPORTING



BETTER REAL TIME
INFORMATION



RESPOND QUICKLY TO
CHANGING BUSINESS
CONDITIONS



ELIMINATE CASH
THEFT & HANDLING
FEES

OFFERS A BETTER SERVICE TO CUSTOMERS



CONVENIENT
VENDING
EXPERIENCE



LOYALTY CARD
OPTION



QUICK, EFFECTIVE,
REMOTE CUSTOMER
SUPPORT

COIN LAUNDRIES

NO MORE COINS!

ELIMINATE SECURITY RISK

NO MORE HASSLE OF TOKENS

NO MORE COSTLY COIN MECH
MALFUNCTIONS

NO MORE LOSS OF BUSINESS
DUE TO COIN REJECTION
/ COIN BOX FULL

FULL CONTROL OVER PRICING!

TRACK USAGE AND MACHINE
ABUSE TO BILL INDIVIDUALS
ACCORDINGLY

NON-COIN LAUNDRIES

UNIVERSITIES,
APARTMENT BLOCKS,
DROP-OFF LAUNDRIES

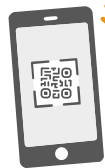
ALLOCATE LIMITED
WASH CYCLES TO INDIVIDUALS
+ CHARGE FOR OVER-USE

ADD A CARD SYSTEM OR
INTEGRATE AN EXISTING
MIFARE CARD

DROP OFF LAUNDRIES
ALLOCATE AND TRACK STAFF
USAGE

APARTMENTS
TRACK USAGE AND MACHINE
ABUSE TO BILL INDIVIDUALS
ACCORDINGLY

WE OFFER THREE AFFORDABLE CASHLESS PAYMENT OPTIONS



MOBILE PHONE



SnapScan

zapper™

CUSTOMER PAYS BY SCANNING THE MACHINE'S
QR CODE WITH THEIR MOBILE PHONE

With the support of SnapScan, Zapper, we establish a direct secure web- hook, which facilitates customer payment and activates laundry equipment when the QR code on a washer or dryer is scanned.

Typically suited to coin laundry & non-coin laundries

CHOOSE
FROM
SOLUTIONS

A

B

(WITHOUT
KIOSK)

A1

A2

B1

B2

(WITH
KIOSK)



LAUNDRY WALLET



Laundry Connect
GO



CUSTOMER PAYS BY SCANNING THEIR PRE-LOADED
PHYSICAL OR VIRTUAL LAUNDRY CARD

Laundry equipment is activated when the customer either:

► Scans their physical
tap -to-pay **Laundry Card**
on a washer /dryer.

or

► Scans the machine's QR Code
and pays using their
Laundry Connect GO Wallet App.

Typically suited to coin laundry & non-coin laundries as well as student accommodation or apartments where students/tenants have a fixed number of wash/dry cycles per month. Loyalty programmes can also be set up using wallets.

CHOOSE
FROM
SOLUTIONS

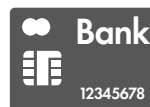
B

(WITHOUT
KIOSK)

B1

B2

(WITH
KIOSK)



BANK CARD



mastercard

VISA

CUSTOMER PAYS AT A CENTRALISED KIOSK USING THEIR
VISA OR MASTERCARD BANK CARD

MOBILE PHONE and/or LAUNDRY WALLET
are included in this BANK CARD Solution

Typically suited to coin laundry & non-coin laundries.

One kiosk to many devices

Tap on Glass

Kiosk size options

CHOOSE
FROM
SOLUTIONS

A1

A2

B1

B2

(WITH
KIOSK)



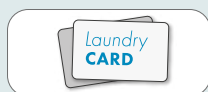
LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry
CONNECT

THERE ARE TWO CARD TYPES

PHYSICAL CARD



Users simply tap their pre-loaded physical card to activate a machine.

VIRTUAL CARD



Access via
iOS and ANDROID

The **Laundry Connect GO** wallet App is our latest innovation for modern laundry operators. It replaces the need for physical laundry cards with a **mobile-based digital wallet**, giving users complete control of their laundry experience directly from their smartphone.

VIRTUAL CARD



KEY BENEFITS FOR MANAGEMENT

**LOWER OVERALL
OPERATIONAL
COSTS**
REDUCED ADMIN

**INSTANT
SET-UP +
SCALABILITY**
ACROSS MULTIPLE
SITES + USER BASES

**SMARTER,
SIMPLER
MANAGEMENT**
AUTOMATED
REPORTING
+ ANALYTICS

**REAL-TIME
INSIGHTS**
TRACK
TRANSACTIONS,
MACHINE USAGE +
WALLET BALANCES
INSTANTLY

KEY BENEFITS FOR USERS

**CONVENIENT,
CARD-FREE**
ACCESS FROM ANY
SMARTPHONE

REAL-TIME
ACCOUNT BALANCE
+ TRANSACTION
HISTORY

NO RISK
OF LOST, STOLEN OR
DAMAGED CARDS

**SECURE
PAYMENTS**
EASY INSTANT
TOP-UPS,
A SMOOTHER USER
EXPERIENCE

HOW VIRTUAL CARD PAYMENTS WORK



CUSTOMERS SIMPLY USE THE **LAUNDRY CONNECT GO** APP TO PAY & START THEIR WASH/DRY CYCLE

- 1 SCAN THE MACHINES QR CODE USING THEIR SMARTPHONE
- 2 PAY SECURELY FROM YOUR DIGITAL WALLET
- 3 AUTOMATIC ACTIVATION: ONCE PAYMENT IS CONFIRMED, THE MACHINE STARTS IMMEDIATELY THROUGH LAUNDRY CONNECT'S ENCRYPTED WEB-HOOK CONNECTION.

BEHIND THE SCENES, LAUNDRY CONNECT HANDLES THE TRANSACTION VERIFICATION AND COMMUNICATES DIRECTLY WITH THE MACHINE - ENSURING EVERY PAYMENT IS INSTANT, TRACEABLE + SECURE.



LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry
CONNECT

COST COMPARISON

FEATURE

VIRTUAL MOBILE WALLET



PHYSICAL LAUNDRY CARD



Initial Cost	Tiered pricing (R12 - R22,50)	Fixed R22,50 each
Replacement	Free (No physical loss risk)	Re-issue fee per card
Scalability	Add users instantly	Requires physical distribution
Reporting	Real-time digital reports	Manual data collection
Integration	Cloud-based	Hardware dependent
User Convenience	App-based access	Must carry physical card
Maintenance	Software updates	Physical wear & replacement

WHEN TO CHOOSE EACH OPTION

VIRTUAL MOBILE WALLET



PHYSICAL LAUNDRY CARD



Ideal for connected environments	WIFI OR 4G	Suited for sites with limited connectivity
Great for large or multi-site operations		Works well for smaller, stand-alone laundries
Reduces admin time and costs		Simple to use and familiar for customers
Continuous feature rollouts	NO LEGACY LIMITATIONS	Limited flexibility for digital add-ons.



LAUNDRY WALLET

PAYMENT SOLUTIONS

Laundry
CONNECT

BENEFITS

VIRTUAL MOBILE WALLET



CONVENIENCE + ACCESSIBILITY

Manage payments anywhere, anytime. No need to carry or replace lost physical cards

REAL-TIME BALANCE + USAGE TRACKING

View remaining balance

BILLING

One off quantitative annual fee valid Jan - Dec. Pro rata billing for orders within the year.

CASHLESS TOP-UP

Top up funds digitally and simply by visiting a kiosk / store

INTEGRATION

Can integrate with loyalty programmes and booking systems

SECURITY

Virtual cards are harder to lose or duplicate. Encrypted transactions reduce fraud risk

COST IMPLICATION

Significant saving, the more virtual cards ordered

ECO-FRIENDLY

Eliminates plastic waste from physical card production

PHYSICAL LAUNDRY CARD



SIMPLICITY

Easy-to-use with tap. No App installation or account set-up needed

OFFLINE FUNCTIONALITY

Works without internet or mobile data

FAMILIARITY

Preferred by users who are used to traditional systems.

DISADVANTAGES

VIRTUAL MOBILE WALLET



REQUIRES SMARTPHONE + INTERNET

Not ideal for users without smartphones or in areas with poor connectivity

TECHNICAL INTERRUPTIONS

Technical issues such as app or server interruptions may temporarily affect access

LEARNING CURVE

Older or less tech-savvy users may struggle with App navigation

PHYSICAL LAUNDRY CARD



LOSS OR DAMAGE

Cards are prone to wear and tear and can be lost, stolen or damaged requiring replacement

NO INTEGRATION NO SMART FEATURES

No real-time balance updates

MANUAL TOP-UP

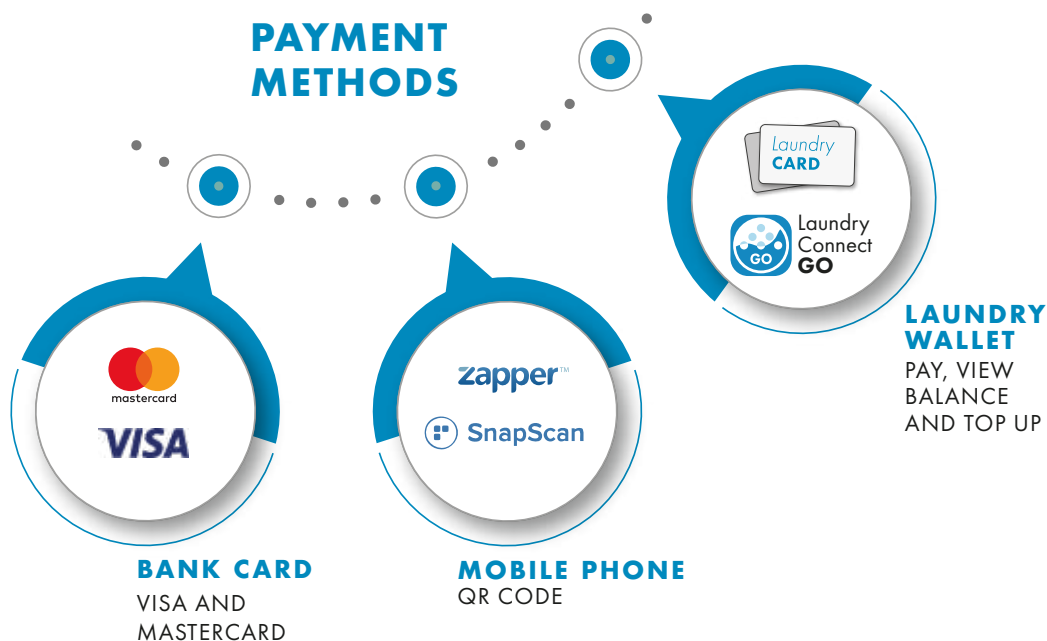
Requires management to reload funds, which can be inconvenient



KIOSK PAYMENTS

CENTRALISED PAYPOINT

This additional **POS Management System** accepts **credit and debit bank card** payments and includes the benefits of **QR code mobile phone** and **laundry wallet** payments.



BENEFITS

- ✓ **USER FRIENDLY**
SIMPLE TOUCH INTERFACE WITH GUIDED STEPS
- SCALABLE SOLUTION**
MANAGE MULTIPLE LAUNDRY MACHINES FROM ONE KIOSK
- MOBILE APP INTEGRATION**
LINK PAYMENTS VIA AN APP
- + **BENEFITS ON PAGE 4**

Laundry
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FEATURES

ONE KIOSK TO MANY DEVICES

THE KIOSK CAN CONTROL MULTIPLE LAUNDRY MACHINES, OPTIMISING SPACE AND EFFICIENCY

TAP ON GLASS

USERS INTERACT WITH THE SCREENS DIRECTLY, ENSURING A USER-FRIENDLY, MODERN EXPERIENCE

AVAILABLE IN TWO SIZES



MobiGO

Device size: 70 x 150mm
Incl. housing: 220 x 300mm



MobiTAB

Device size: 219 x 137mm
Incl. housing: 296 x 417mm

KIOSK PAYMENTS PROCESS

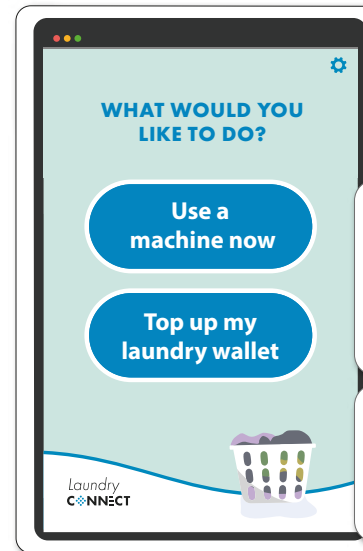


Intuitive,
touch-based
navigation
for a seamless
experience

SECURE AND
CONTACTLESS:
Transactions are
encrypted for
security



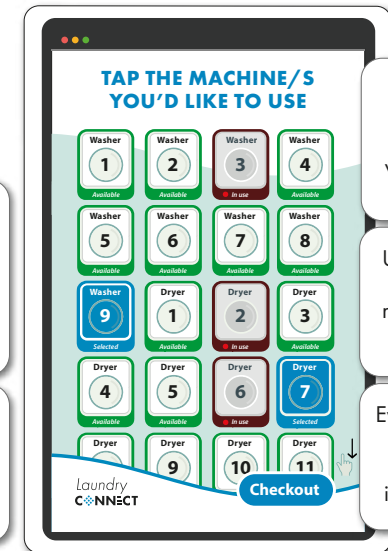
STEP 1 SELECT ACTION



Users choose
from washing,
drying or
Wallet Top up
directly on the
screen

Virtual card
top up option
available on
MobiTAB only

STEP 2 SELECT MACHINE

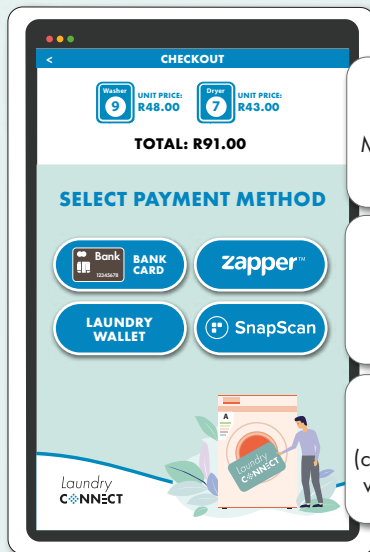


The system
displays
available
washers and
dryers

Users choose
the specific
machine they
want to use

Every machine
is labeled
for easy
identification

STEP 3 CHOOSE PAYMENT METHOD



Pay by using
VISA or
MASTERCARD
bank card

Pay using
Snapscan or
Zapper (QR code)

Pay using
laundry card
(can top-up and
view balance)

STEP 4 CONFIRM AND PAY

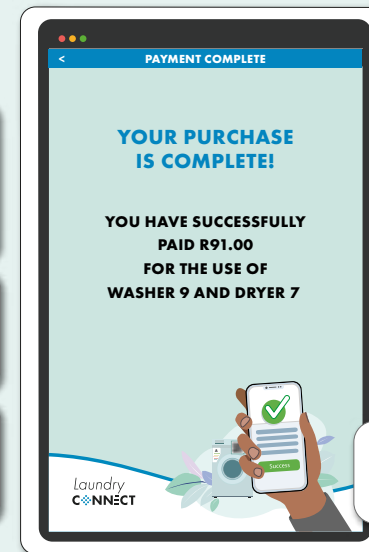


The system
provides a
summary of
the selection
and cost

Users confirm
and proceed
with payment

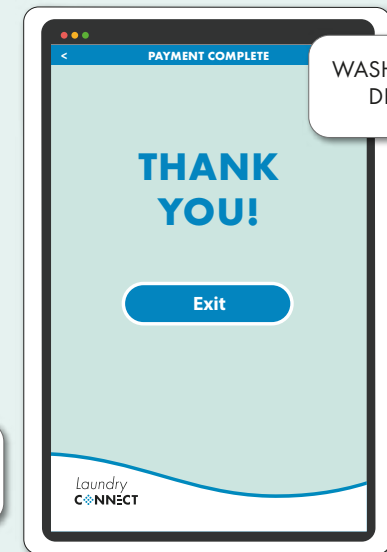
A digital receipt
can be issued if
required

STEP 5 MACHINE ACTIVATION



MACHINE
ACTIVATION

STEP 6 WASH AND DRY!



WASH AND
DRY!

THREE INTEGRATED BUSINESS TOOLS

ONE SEAMLESS OPERATION

We connect your machines to our secure cloud, giving you, your staff, and your customers a unified digital experience.

Laundry
CONNECT



PAYWAY 3

The Core Business Engine for Business Owners & Site Managers (Desktop Portal)

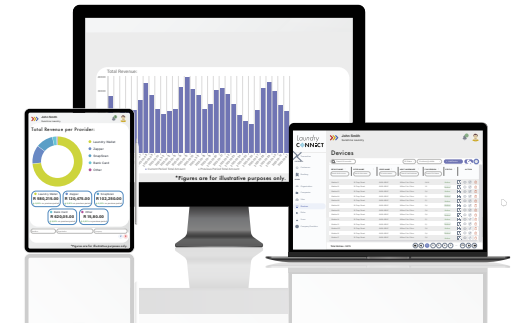
The central command centre for high-level administration and deep-dive financial oversight. This is where owners and site managers transform raw data into operational strategy.

BEST FOR

OFFICE-BASED ADMINISTRATION,
ACCOUNTING & MULTI-SITE
SCALING

ACCESS

SECURE, BROWSER-BASED
ENCRYPTED LOGIN



LAUNDRY CONNECT BIZ

Management App (Smartphone)

On the go site management: Monitor revenue, manage sites and track machine health.

BEST FOR

IMMEDIATE OPERATIONAL CONTROL

- Remote machine activation
- Live device health status check



LAUNDRY CONNECT GO

End-User Payment App (Smartphone)

This is where customers top up their digital wallets, book machines and start their wash cycles.

BEST FOR

FRICTIONLESS CUSTOMER PAYMENTS AND LOYALTY RETENTION



STEP 1 CHOOSE THE BEST SOLUTION FOR YOUR BUSINESS

Please book a **FREE 30 MIN online DEMO**. Our team will highlight important details that you will need to be aware of and will help you to choose the best solution for your business. Obligation free. A formal quotation will follow.

**36 MONTH
CONTRACT**

**FREE
INSTALLATION***

**CUSTOMER
SUPPORT
THROUGHOUT
CONTRACT***

*Terms Apply

SOLUTION **A**



MOBILE PHONE

A

**1 MODEM
PER
MACHINE**

R225 EXCL. VAT
PER MONTH
PER MACHINE



+ BANK CARD

A1

**SMALL
KIOSK
MOBI-GO**

R460 EXCL. VAT
PER MONTH
PER KIOSK



A2

**LARGE
KIOSK
MOBI-TAB**

R950 EXCL. VAT
PER MONTH
PER KIOSK

KIOSK

SOLUTION **B**



MOBILE PHONE + LAUNDRY WALLET

B

**1 MODEM
PER
MACHINE**

R245 EXCL. VAT
PER MONTH
PER MACHINE



PHYSICAL CARDS: There is a once-off advanced payment of R22.50 excl. VAT per card.
VIRTUAL CARDS: There is an annual pro-rata calendar year price, per card, scaled according to your purchase quantity.



+ BANK CARD

B1

**SMALL
KIOSK
MOBI-GO**

R460 EXCL. VAT
PER MONTH
PER KIOSK



B2

**LARGE
KIOSK
MOBI-TAB**

R950 EXCL. VAT
PER MONTH
PER KIOSK

KIOSK

STEP 2

OPEN A MERCHANT ACCOUNT WITH YOUR PREFERRED PAYMENT PROVIDER

Sign up for Zapper and/or Snapscan online.

Keep your login details aside and take note of your Merchant ID number, as you'll need this info for Step 3.

If KIOSK bank card payment selected, Sign up for WAPPoint online.

Keep your login details aside and take note of your App ID and Username, as you'll need this info for Step 3.

Once a cycle is activated, money is transferred to your account.



WAP ACCOUNT
(R250 ONCE OFF FEE)

STEP 3

SIGN UP WITH US

On acceptance of our quote, we will direct you to our online SIGN UP form, based on your chosen solution.



YOU WILL NEED THE FOLLOWING INFORMATION ON HAND

- General details, name, contact and address
- Account details
- No. of physical cards required
(If LAUNDRY WALLET physical cards option is chosen)
- Network details / password
- Payment platform account details & merchant ID no.



ON COMPLETION OF STEP 3, OUR SUPPORT TEAM WILL BE IN CONTACT TO CONFIRM

INSTALLATION DATE

Installation of devices and configuration of set up

TRAINING DATE

- Staff training
- Management training on reporting software



Laundry C^{ON}NECT

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